

# R. Beach

**Partner** 

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### **OVERVIEW**

Scott Beach is chair of the Corporate and Business Law department and chair of the Family Office Practice group. Scott represents private equity investors and emerging growth companies in formation, debt and equity financings, mergers and acquisitions, strategic joint ventures, technology arrangements, and general corporate matters. He routinely advises clients in structuring, forming and operating private investment funds, family offices, partnerships, and joint ventures. Scott counsels investment fund principals and managers, and portfolio company executives, in connection with their employment and equity compensation arrangements. He advises clients in connection with their investments in professional sports franchises (including MLB, NBA and MLS teams, as well as eSports organizations). Scott also advises tax-exempt organizations (including foundations, academic institutions and religious organizations) and their Boards in matters of strategic planning and corporate governance.

Scott has been recognized with several prestigious distinctions. He has been ranked in *Chambers USA: America's Leading Lawyers for Business\** (Chambers & Partners) as a recognized practitioner for Corporate/M&A in Connecticut since 2012. According to the 2022 edition of *Chambers USA\**, he is "known for his private funds expertise and regularly advises managers on venture capital and real estate investments." In the 2013 edition, *Chambers USA* noted Scott is a skilled and experienced attorney in private equity matters and a client enthused, "He is excellent during negotiations. He remains focused on the key objectives." That edition, Scott was also described by clients as "thorough and calm under pressure." He was selected as the Mergers & Acquisitions "Lawyer of the Year" for the Stamford Area by *Best Lawyers in America* (Woodward/White, Inc.) for two consecutive years, 2021 and 2023. In 2006, he was named one of "Fairfield County's '*Forty under 40''* business leaders by the *Fairfield County Business Journal*.

Scott is a member of the Emerging Companies and Venture Finance group, which offers resources and a solution developed specifically for entrepreneurs and startups called **Day Pitney Launch**.

\* No aspect of these advertisements has been approved by the highest court of any state. See Awards Methodology

# **EXPERIENCE**

Representation of a single family office in connection with a \$100 million commitment to an endowment-strategy alternative investment fund

Formation of a \$20 million venture capital investment company for a single family office

Representation of an international family office as a sponsor in connection with the IPO of one of its portfolio companies that is an operator of a specialty refining and pipeline fuel distribution business

Representation of high-net-worth individuals, family offices and institutional investors in various investments in private funds

Representation of a U.S.-based private equity fund sponsored by offshore investors in connection with the acquisition, and later sale, of a controlling preferred stock investment in a leading manufacturer of private label home accessories to an India-based strategic purchaser

Representation of a private equity firm in the sale, along with the other institutional co-investors and founding shareholders, of all of the stock of a national retail flooring company based in the southeast to two west coast private equity firms, through a merger transaction valued in excess of \$400 million

Formation and sale of \$120 million joint venture between a medical instrument manufacturer and a multinational pharmaceutical company

Representation of sponsors of private equity funds, real estate funds, hedge funds, and fund of funds in connection with the formation and launch of such funds

Formation and \$22 million private equity financing of a developer of technology products and services dedicated to enhancing online marketing

Sale of the country's largest MMDS telecommunications company to a global telecommunications company at a transaction value of more than \$600 million

# **SERVICES**

**CORPORATE AND BUSINESS LAW** 

**ENTREPRENEURS AND EMERGING COMPANIES** 

**FAMILY OFFICE** 

**GENERAL COUNSEL SERVICES** 

**INFRASTRUCTURE** 

**INVESTMENT MANAGEMENT AND PRIVATE FUNDS** 

MERGERS, ACQUISITIONS AND JOINT VENTURES

PRIVATE EQUITY AND VENTURE CAPITAL

# **INDUSTRIES**

#### **ACADEMIC INSTITUTIONS AND HIGHER EDUCATION**

### **INVESTMENT MANAGEMENT COMPLIANCE SERVICES**

# **INSIGHTS**

# "REAL ESTATE INVESTING: CHALLENGES AND OPPORTUNITIES IN A TURBULENT ENVIRONMENT." DAY PITNEY

Master of Ceremonies, November 9, 2023, Loews Coral Gables Hotel, Coral Gables, FL

# "FAMILY OFFICE REAL ESTATE INVESTING: CHALLENGES AND OPPORTUNITIES IN A TURBULENT ENVIRONMENT," DAY PITNEY

November 9, 2023, Loews Coral Gables Hotel, Coral Gables, FL

# "BUSINESS OWNER SUMMIT," DAY PITNEY AND WEINGARD WEALTH MANAGEMENT OF RAYMOND JAMES

Co-host, October 25, 2023, New York, NY

### DAY PITNEY ANNUAL PALM BEACH FAMILY OFFICE FORUM

Host, May 10-11, 2023, Eau Palm Beach Resort & Spa, Manalapan, FL

# "BUSINESS OWNER SUMMIT," DAY PITNEY AND WEINGARD WEALTH MANAGEMENT OF RAYMOND JAMES

Co-host, February 21, 2023, Miami, FL

### **NEWS**

# DAY PITNEY NAMED FINALIST IN THREE CATEGORIES FOR FAMILY WEALTH REPORT AWARDS

Featured, February 20, 2024, Day Pitney Press Release

# DAY PITNEY SECURES "BEST LAW FIRM – ESTATES AND TRUSTS" AWARD AT THE PRIVATE ASSET MANAGEMENT (PAM) AWARDS 2024

Featured, February 13, 2024, Day Pitney Press Release

#### DAY PITNEY FURTHER EXPANDS CORPORATE PRACTICE IN NEW JERSEY

Quoted, January 16, 2024, Day Pitney Press Release

#### DAY PITNEY HOSTS PALM BEACH FAMILY OFFICE FORUM

### DAY PITNEY'S SOPHISTICATED CYBERSECURITY SERVICES FOR FAMILY OFFICES

Featured, June 2023, Acclaim Magazine

### **EDUCATION AND CREDENTIALS**

### **EDUCATION**

The George Washington University Law School, J.D., 1993 Emory University, B.A., 1990

#### **ADMISSIONS**

State of Connecticut

#### **AFFILIATIONS**

Connecticut Bar Association

National Association of Corporate Directors

# RECOGNITION AND COMMUNITY

#### RECOGNITION

Chosen for inclusion in the *Chambers USA Legal Directory* (Chambers & Partners) of recognized practitioners for Corporate/M&A in Connecticut, 2012-2023

Selected as the Mergers & Acquisitions Lawyer of the Year for the New York Area by *The Best Lawyers in America* (Woodward/White, Inc.), 2021 and 2023

Chosen for inclusion in *The Best Lawyers in America* (Woodward/White, Inc.), Corporate Law, 2008-2024, Mergers and Acquisitions Law, 2015-2024

Selected to the list of Connecticut Super Lawyers (Thomson Reuters), Business/Corporate, 2006-2018

Honored by National Multiple Sclerosis Society, Connecticut Chapter, As MS Corporate Achiever for the Class of 2008

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